



ASAP Summit: Presentation Insights

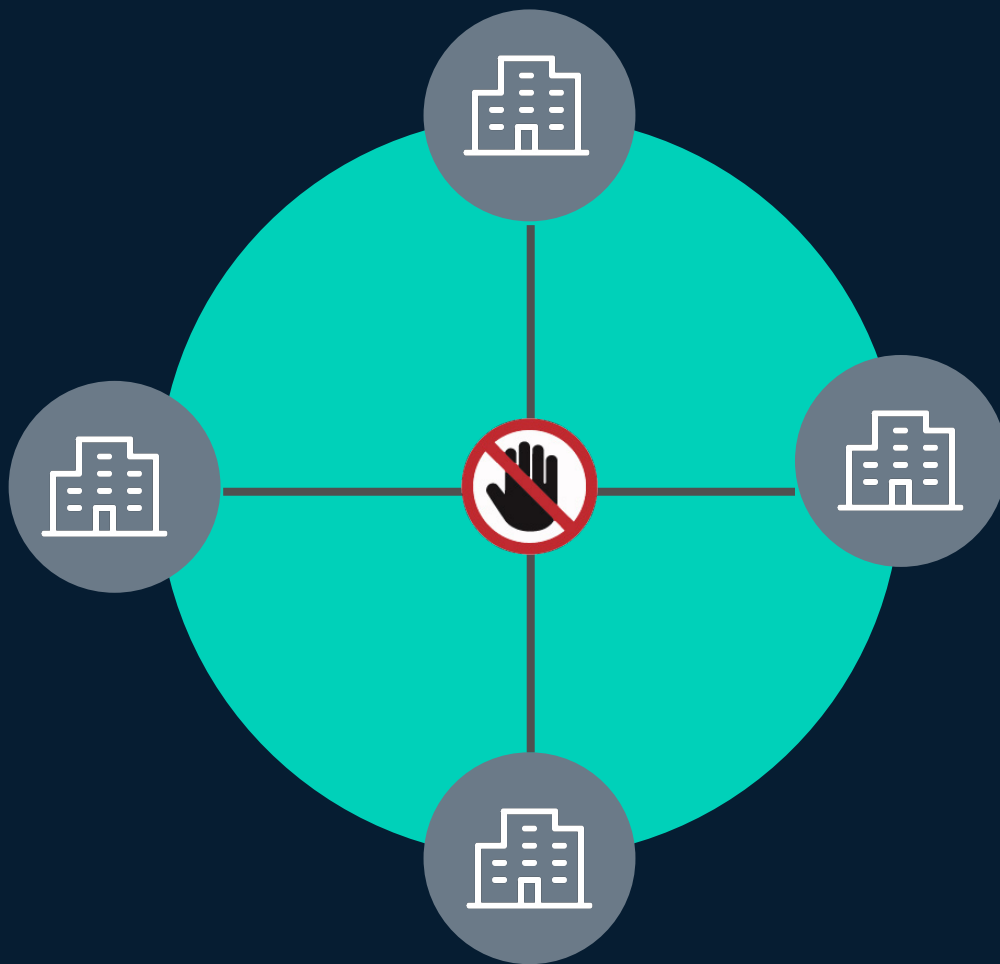
Federated Collaboration in Practice: **What Works (and What Doesn't) for Alliance Leaders**

Kimberly Cline, Head of Cloud Partnerships



The Challenge: Organizations Can't Share Data

When launching a collaborative, alliance leaders know collaboration creates real impact, but face challenges with:



Patient privacy regulations

Strict internal governance

Regulatory constraints

Competitive concerns

Geographical restrictions

Exposing proprietary data

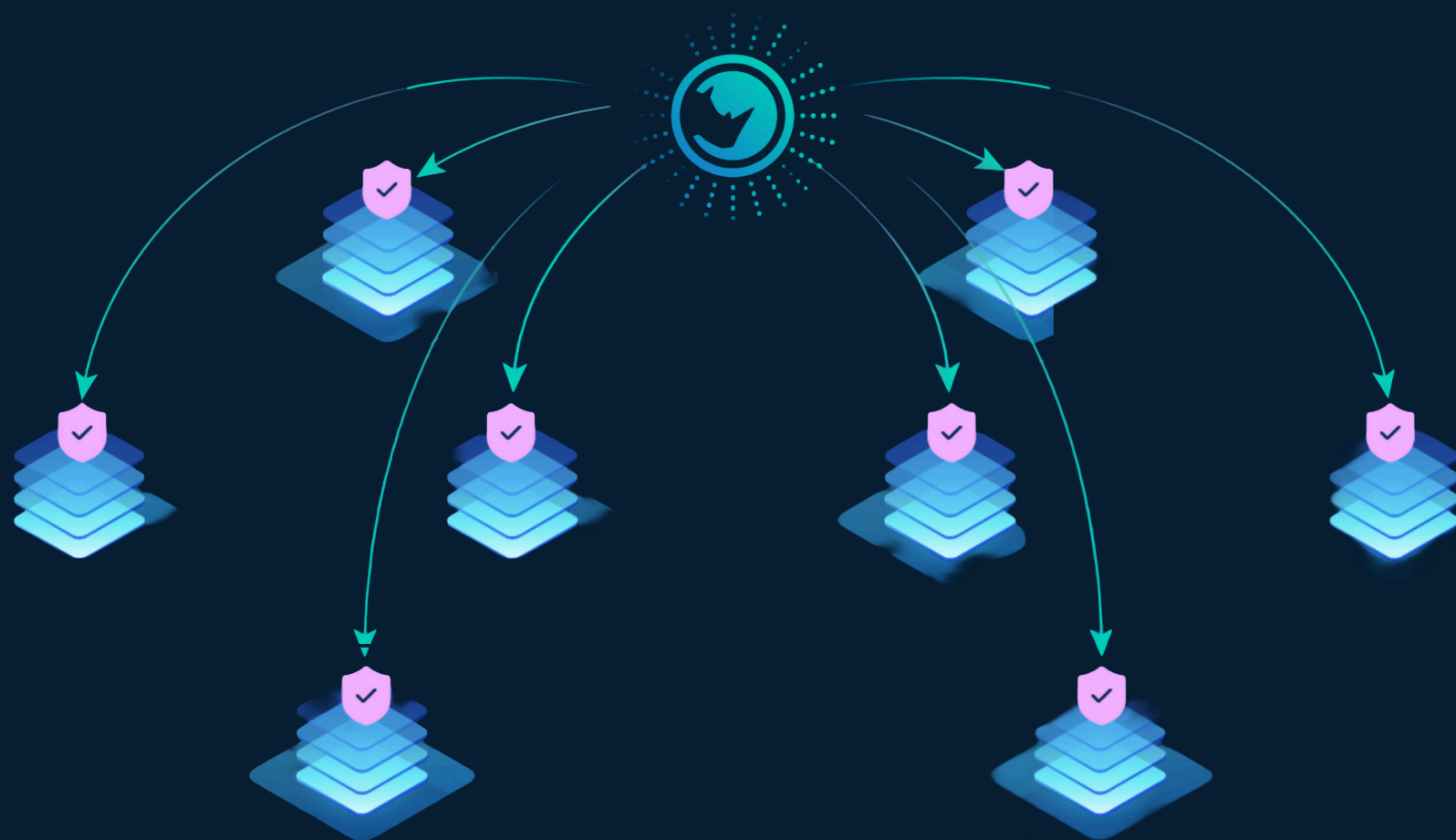
The Challenge: organizations can't share data

This challenge creates what's called the **AI collaboration paradox**. AI requires large and diverse datasets to be effective, but at the same time, data is increasingly constrained.

Organizations need to collaborate to stay competitive, but the traditional data sharing models are no longer the solution.

The Solution: A Federated Alliance

In modern environments data is distributed and authority is shared. Federated collaboration allows organizations to collaborate without moving sensitive data. Data stays local while insights move between participants.



What is a Federated Alliance?

“Federated” means decentralized. Each partner keeps control over its own operations, data, and governance.

A federated alliance is a partnership structure that allows a group of independent entities to work together toward a common objective under a shared framework while retaining their autonomy.

Public Examples of Consortia using Federated Computing

Federated AI Therapeutic Engineering (FAITE)

AbbVie • Amgen •
AstraZeneca • Johnson &
Johnson • UCB

Lilly TuneLab

75+ biotechs

Cancer AI Alliance (CAIA)

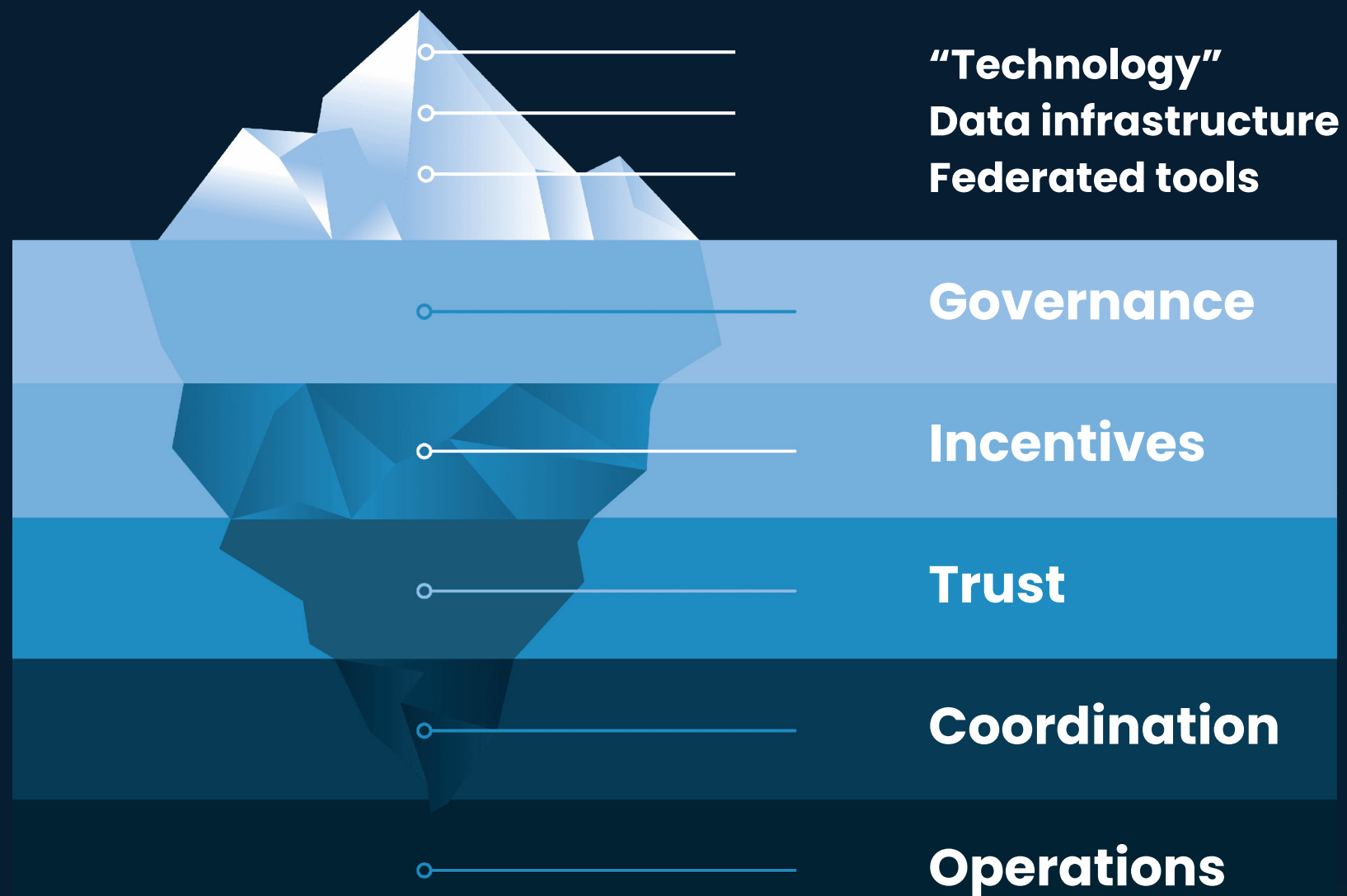
Fred Hutch • Dana-Farber •
Memorial Sloan Kettering •
Johns Hopkins

Beam

AstraZeneca • Tel Aviv
University • Meuhedet •
Leumit

Public Technology enables federated collaboration

Success depends just as much on how the alliance is designed.



Lesson 1: Translate Goals into Operating Rules Early

Translate goals into concrete operating rules that govern participation, especially around data and IP.



Lesson 2: Reduce Participation Friction

The biggest barrier is often the effort required to participate, which can stall momentum before it starts. Differences in infrastructure, security standards, and legal requirements can slow everything down.

Federation enables modular participation.



Legal approvals

Infrastructure mismatch

Security requirements

Onboarding complexity



Rhino
Federated Computing

Lesson 3: Make Trust Measurable

Without mechanisms to verify what's happening inside the collaboration, organizations hesitate to fully participate or scale their involvement.

It must be operationalized through transparency, auditability, and verifiable processes.



Federation enables
system-based trust.

Lesson 4: Govern Distributed Authority

When decision rights aren't clearly defined, collaborations slow down, stall, and struggle to move forward.



**Federation enables
distributed governance.**

Lesson 5: Design for Evolution

Many collaborations struggle if flexibility isn't built in from the start. Federated collaborations evolve as new participants join and goals change. Alliances should be designed with mechanisms for onboarding new members and adapting governance structures.

Where Traditional Alliances Break Down



Data Model

Cannot centralize



Governance Model

Cannot scale



Participation Model

Too heavy



Trust Model

Doesn't extend beyond bilateral



Rhino
Federated Computing

Designing Federated Alliances

1. Strategy Alignment
2. Operating Rules
3. Participation Infrastructure
4. Trust & Verification
5. Governance & Evolution

A Practical Checklist for Alliance Leaders



STRATEGY

Are incentives aligned?



GOVERNANCE

Who decides what?



PARTICIPATION

Is onboarding easy?



TRUST

Is it verifiable?



EVOLUTION

Can it adapt?

Patterns for Success Across Industries

Pattern 01

Neutral Operators

Pattern 02

Standardized
Governance

Pattern 03

Transparency Mechanisms

Pattern 04

Modular Participation

Contact us to view a demo



contact@rhinofcp.com



www.rhinofcp.com



Rhino
Federated Computing